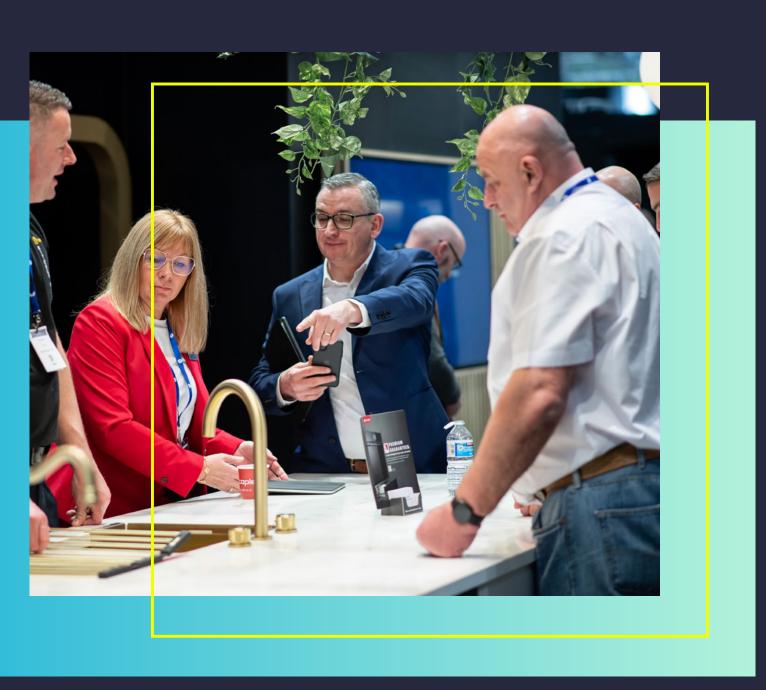


## kbb Birmingham

Your product launch platform





# With a proud 38 year history, kbb Birmingham is the most established kitchen, bedroom and bathroom event in Europe.

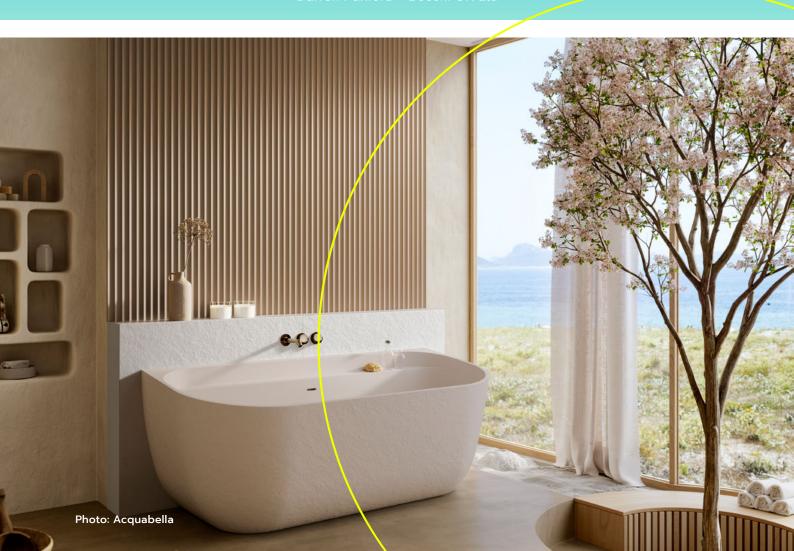
As the only UK event to offer access to over 17,000+ kitchen, bedroom and bathroom retailers, designers and buyers all under one roof, kbb Birmingham is the key meeting place for the industry.

Join hundreds of industry-leading brands in positioning your latest innovations in KBB appliances, lighting solutions, hardware, design software surfaces, components, and furniture to a highly-targeted audience of buyers in retail, design, installation, buyers, property development and more.

#### "We've had a fantastic 4 days here at kbb

Birmingham, showcasing our Bocchi collection. It's an exciting time for us as we're introducing our brand into the retail marketplace, so it's been the ideal opportunity to meet new connections as we build our network of customers and develop long term, collaborative relationships."

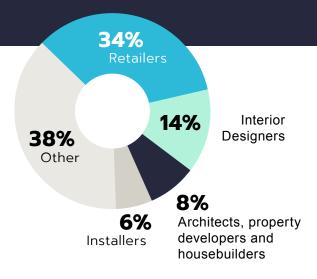
Darren Paxford - Bocchi UK Ltd

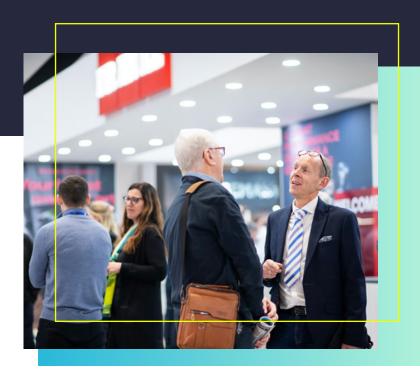




#### Who you will meet

Welcoming 17,000+ buying professionals, including 6,000+ independent, large scale and online retailers:





46%

of visitors operate at owner, director or CEO job level

24%

Owner, Proprietor 16%

VP, Director 6%

CEO, COO, President, Chairman

#### Welcoming the entire retail buying chain...

Independent retailers

Multiple retailers

Online retailers

DIY Merchant retailers

Through a targeted marketing campaign, the **kbb Birmingham** team increased desired visitor types so that our exhibitors were only meeting with relevant professionals.

Visitor	2024	2022
Designers	24%	22%
Installers	12%	5%
Buyers	11%	7%
Retailers	30%	27%

<sup>\*</sup>percentage is of the total 17,000 registrants

#### **Our Exhibitors Told us**

**88%** of Exhibitors satisfied with kbb Birmingham 2024

83% are likely to return to our 2026 show

**82%** said that they were happy with the quality of visitors



#### Access the best of the kbb buying community\*

To include...

Acorn Property Group

AO

Ashley Ann

B&Q

Bathrooms by Design

The Bathroom Company

Bathroom & Kitchen

Warehouse

Benchmarks

Berkeley Homes

Buildbase

Builder Depot

Champion Building

Services

City Plumbing

Clive Christian

Classic Interiors

**CP Hart** 

Crest Nicholson

Currys

deVOL

Diane Berry

eBay

Euronics

Fairline Yachts

Halcyon Interiors

Homebase

Howdens

In-toto

I.S Geddes

lewson

John Lewis

KC Design House

Kevin Roper Interiors

Kingfisher PLC

Kitchen Architecture

Kitchens International

Kutchenhaus

Laings

Magnet

MKM Building

Supplies

The Myers Touch

Neptune

Plumbase

Redrow Homes

Ripples

Roundhouse

Screwfix

Sharps

Soaks Bathrooms

Stephen Graver

Stone & Chrome

Swift Electrical

Travis Perkins

Two Guys

**Uplands Kitchens** 

Victorian Plumbing

Victoriaplum.com

West One Bathrooms

Wickes

Wren

Wolseley



RamonSoler and Decosan in the UK and we've had a fantastic 4 days at the show. It has given us the opportunity to introduce both brands to retailers in the UK market and help us to really understand how we can support them. We have made some great connections at the show and we look forward to following up these leads and driving our business forward this year"

Eddie Steader, UK Sales Agent for Ramonsoler and Decosar

### kbb Birmingham made headlines

- Top takeaways from kbb Birmingham
  2024 Kitchen and Bathroom News
- 10 bathroom displays that grabbed our attention at KBB Birmingham 2024 – KBBFocus
- KBB Birmingham celebrates most successful show in 10 years - IERDaily

<sup>\*</sup> Previous kbb visitors



#### Who exhibits

Our exhibitors are well established in the industry, attracting a range of buyers across the kitchen, bedroom and bathroom sphere. We're confident that by exhibiting at kbb Birmingham, you'll be in good company.



Acquabella Loftrobe

Armac Martin Multipanel

ArtiCAD Newform

Bora Holding GmbH Nobilia-Werke

Caesarstone Novy

Cambria Original Style

CDA Group Origins Living

Compusoft Perrin & Rowe

Dansani Quooker

Davroc Roca

Electrolux Rotpunkt Küchen

Flair Showers Samsung Electronics

Formica Scavolini Spa

Hafele Showerwall

Haier Appliances Sottini

Hettich The Marble Group

InSinkerator uform

Kaelo Verona

Laufen Villeroy & Boch

Liebherr Virtual Worlds

84% of exhibitors would recommend kbb Birmingham to a friend or colleague in the industry

80% of exhibitors at kbb Birmingham 2024 felt their objectives were met

75% of 2024 exhibitors felt they boosted their brand awareness and generated valuable leads at the event

kbb Birmingham 2024 was our biggest show in 10 years and our exhibitors could not have been happier – watch what they had to say

"This year's quality and breadth of leads has been impressive with visitors looking for more sophisticated lighting solutions for their furniture. It's been a great opportunity to introduce our brand to new customers and share our latest lighting innovations."



#### Show rates

<b>STANDARD</b>
RATE

SPACE ONLY per m<sup>2</sup> SHELL SCHEME per m<sup>2</sup> £298 £421

DATA CAPTURE

REGISTRATION FEE

£199

£595

Once you have booked your space/stand/booth, you will receive regular operational & marketing updates from our dedicated Customer Service team. This will include access to our Technical Manual which contains all of the specific information you will need to plan and build your stand at kbb 2024.

For sponsorship opportunities, please enquire with the sales team.

"kbb 2024 was a fantastic success for St James. We launched a number of new products including the complete St James Living range and the response has farexceeded our pre-show expectations and targets. We look forward to attending the

#### **FLY THROUGH OUR 2024 EVENT WITH US**



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